

COMPASS



Dallas-Fort Worth Buyer's Guide

MM MINNETTE MURRAY
GROUP



Owning a Home in Dallas-Fort Worth

With the fastest-growing job market in the nation and consistently top-ranked schools, the DFW metroplex has become a Texas-sized hub for business, travel, development, philanthropy and more. As you move across the metroplex, glittering downtown high-rises and lush tree-lined streets turn to wide open spaces, truly offering the perfect opportunity to find your dream home, no matter what you're looking for but we understand that making the decision to buy a home here can be an overwhelming experience. That's why we've created this Buyer's Guide - to set you on the right path to owning your perfect home.

Manage your entire search

Receive curated push notifications

Compare properties visited

Trade listings with your agent



compass.com



Our Team

Minnette Murray Group

We're an experienced team of hands-on brokers and agents who get real life. We work exclusively to help you save time and stress less. Even when you're in the middle of buying or selling your home.

D Magazine Best Real Estate Agents

Modern Luxury Dallas Real Estate Award

Advocate Top 25 Realtors Preston Hollow

Top Producing DFW Team Company-wide (2017)



Our Stats

\$300m+

Total sales

300+

Transactions to date

2

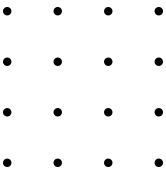
Broker Associates

10

Team members

90+

Collective years in real estate





How to Buy a Home

Dallas-Fort Worth



1

Find an Agent

Connect with a licensed Compass real estate agent who is knowledgeable about the neighborhoods you're considering and can help guide your search.

2

Get Pre-Qualified

Before beginning your search, your first step is to get pre-approved for a mortgage loan (unless you will be paying the full price of your home in cash). We can connect you to a mortgage broker. Based on your income and credit history, the mortgage broker will determine how much a bank will lend you, which will help you determine the price range for your search.

3

Visit Properties

Now is the time to consider your ideal home's location and amenities. You will attend viewings and open houses spanning a range of areas and property types. Additionally, we will activate notifications for exclusive Coming Soon and Off-Market properties as they hit the market.

4

Packaging & Submitting Offers

Once you identify a home you like, you can put in an offer, which is an agreement to pay a certain price for the home. This offer is packaged with a Proof of Funds (POF) and Pre-Approval Letter. Note: if your offer is lower than the list price or with terms not acceptable to the seller, the seller will likely return with a counter-offer price or acceptable terms, which you can accept, reject, or make another counter-offer. We will provide advice throughout.





5

Escrow Process

Day 1 Once offer is accepted, escrow is officially open and the clock begins on contingencies*

Day 2 Contact your insurance agent for homeowners coverage

Day 3 Initial deposit is due per terms of agreement

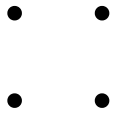
Day 1-17 Seller delivers disclosures to buyer. Buyer performs inspections (Step 6)

Day 1-21 Loan is in underwriting and appraisal occurs (Step 7)

Day 7-30 | 21-45 Seller signs grant deed and staging is removed, if any (Step 7)

End of Escrow Within final week of escrow period, buyer signs loan and closing documents and wires in closing funds (Step 7)

Day 30-45 Loan funds and escrow closes (recordation)



6

Home Inspections

We will help you schedule all desired home inspections and determine the overall condition of the property within the agreed timeline and contractual contingencies. You will also review the disclosures and preliminary title report. You may approve or negotiate credits and/or repairs. Prior to closing, we will schedule a final walk-thru of the property to verify it is still in acceptable condition and any negotiated repairs were done.

7

Loan, Appraisal, & Closing

Organize an appraisal with your bank. Your completed mortgage application with all supporting documentation should be submitted to your chosen lender upon receipt of the fully signed Purchase Agreement. The bank then issues loan approval. Consequently, the buyer wires the closing funds with the homeowner's insurance in place, and then the loan will be funded with clearance to close.

8

Welcome Home

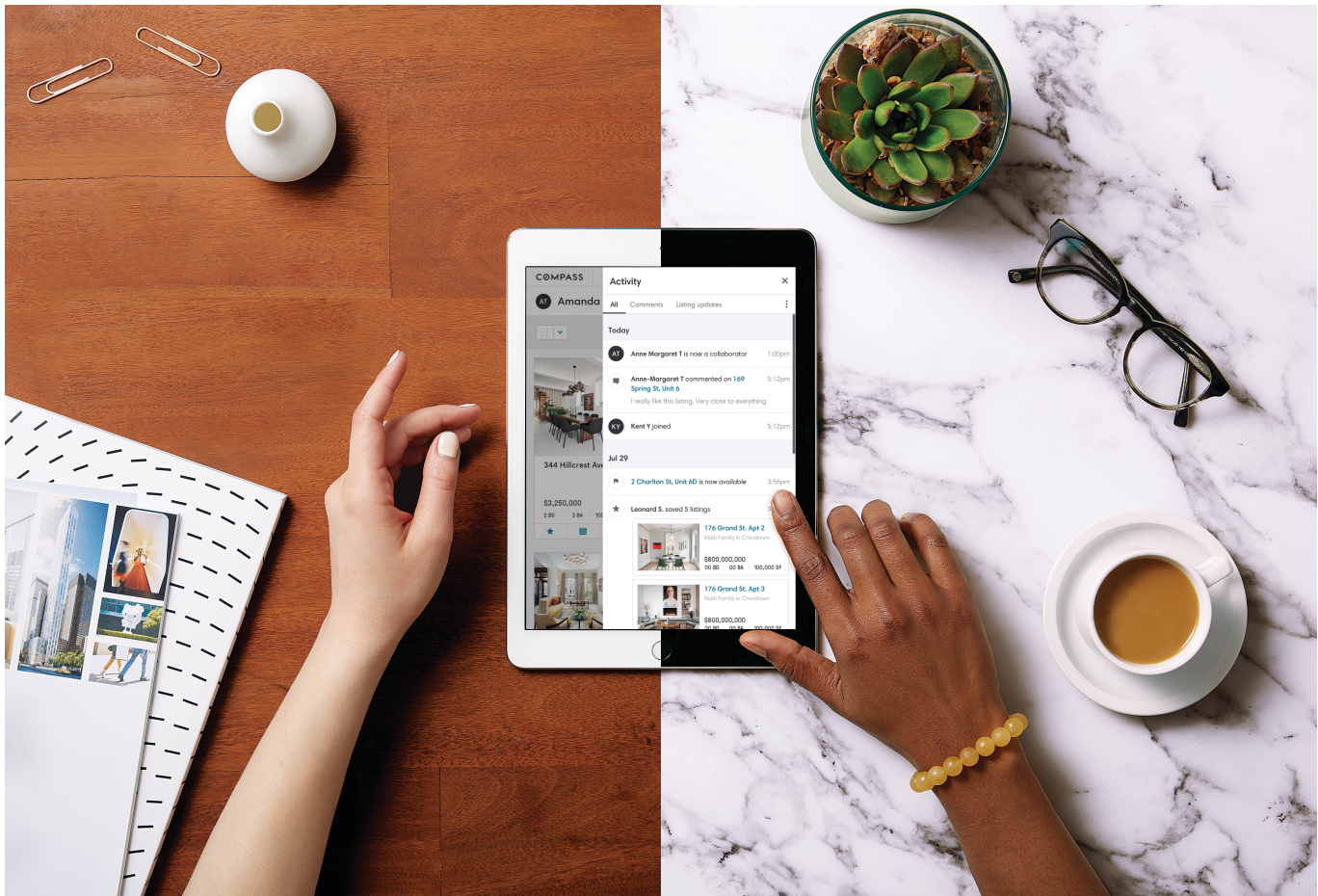
Congratulations!
You are now a homeowner.



Compass is a licensed real estate broker. All material is intended for informational purposes only and is compiled from sources deemed reliable but is subject to errors, omissions, changes in price, condition, sale, or withdrawal without notice. No statement is made as to the accuracy of any description or measurements (including square footage). This is not intended to solicit property already listed. No financial or legal advice provided. Equal Housing Opportunity.

How will I monitor the market?

Real estate's only visual workspace serves as the central hub for your search. Keep track of homes you like and save them in one place, invite collaborators and leave comments, and receive automated updates about properties in real time.



Collections

Communicate directly within collections, keeping the conversation going from afar, and I'll add homes that fit your criteria. Automated updates will keep you up to speed with any new changes to properties you're eyeing.

See the best homes first with Compass Coming Soon

On Compass.com, you have full access to Compass Coming Soon — thousands of unique properties previewed on our site before you can find them anywhere else. Start your search knowing that you're best positioned to discover a home you love, with an early look at some of the market's most compelling properties.

Here's how Compass Coming Soon benefits your search:

Catch the first glimpse

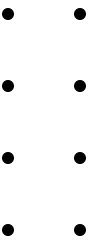
The majority of Compass listings start as a Compass Coming Soon before officially hitting the market, giving you a headstart to search and make an offer before other buyers.

See the full market

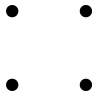
Compass Coming Soon listings can only be seen in one place — compass.com — so you'll always see the most complete picture of the market on our site.

Streamline your search

Using Compass Saved Search, never worry about missing your dream home. Easily set preferred listing criteria and receive alerts when new Compass Coming Soon listings are posted.



What Clients Are Saying



"I am confident we would not be in our estate except for Minnette's technical knowledge base, unique skills, tenacity, and professional experience in Dallas residential real estate."

Rachel / Preston Hollow

"Phenomenal. We've never felt so supported in a real estate process."

Dave and Stacy

"We absolutely love our house and our neighborhood. I tell everyone that you were the only reason we were able to end up where we did."

Ben / Lake Highlands